

8th Annual Exclusive Rankings

the  
**Zweig**letter

# Hot Firm 2007 List

*200 Fastest-Growing A/E/P & Environmental Consulting Firms*



The Zweig Letter

**HOT FIRM 2007**

## The Zweig Letter Hot Firm 2007 List: The 200 Fastest-Growing A/E/P & Environmental Consulting Firms

Rank	Firm	2003 revenue	2006 revenue	\$ growth	% growth
1	<b>ToITest, Inc.</b> , Maumee, OH	\$43,566,372	\$174,580,374	\$131,014,002	301%
2	<b>Arquitectonica</b> , Miami, FL	\$17,603,368	\$78,354,970	\$60,751,602	345%
3	<b>NELSON</b> , Philadelphia, PA	\$11,638,534	\$63,887,382	\$52,248,848	449%
4	<b>ENTACT</b> , Grapevine, TX	\$34,999,069	\$131,551,468	\$96,552,399	276%
5	<b>The Lawrence Group</b> , St. Louis, MO	\$12,753,115	\$56,414,725	\$43,661,610	342%
6	<b>Compass Environmental, Inc.</b> , Chicago, IL	\$32,768,781	\$109,788,125	\$77,019,344	235%
7	<b>Cubellis, Inc.</b> , Boston, MA	\$10,652,966	\$40,752,473	\$30,099,507	283%
8	<b>Natural Resource Group, LLC</b> , Minneapolis, MN	\$13,080,439	\$45,874,689	\$32,794,250	251%
9	<b>Stantec Consulting Inc.</b> , Irvine, CA	\$115,491,160	\$309,569,585	\$194,078,425	168%
10	<b>ENGlobal Corporation</b> , Houston, TX	\$123,719,000	\$311,990,000	\$188,271,000	152%
11	<b>KTGY Group, Inc.</b> , Irvine, CA	\$28,566,587	\$76,466,260	\$47,899,673	168%
12	<b>Hill International, Inc.</b> , Marlton, NJ	\$78,731,000	\$197,472,000	\$118,741,000	151%
13	<b>WDG Architecture</b> , Washington, DC	\$13,893,837	\$41,002,078	\$27,108,241	195%
14	<b>ARCADIS</b> , Highlands Ranch, CO	\$294,106,000	\$651,760,000	\$357,654,000	122%
15	<b>EBI Consulting</b> , Burlington, MA	\$14,259,965	\$39,755,077	\$25,495,112	179%
16	<b>OZ Architecture</b> , Denver, CO	\$17,905,008	\$47,874,128	\$29,969,120	167%
17	<b>ITAC Engineers &amp; Constructors</b> , Chester, VA	\$21,087,462	\$53,163,496	\$32,076,034	152%
18	<b>The Scott Partnership Architecture, Inc.</b> , Orlando, FL	\$5,342,754	\$22,096,762	\$16,754,008	314%
19	<b>Quad Knopf</b> , Visalia, CA	\$14,676,482	\$39,625,084	\$24,948,602	170%
20	<b>X-nth</b> , Maitland, FL	\$13,170,235	\$36,174,623	\$23,004,388	175%
21	<b>AKF Engineers</b> , New York, NY	\$23,509,882	\$55,892,912	\$32,383,030	138%
22	<b>Bury+Partners, Inc.</b> , Austin, TX	\$21,810,209	\$51,762,910	\$29,952,701	137%
23	<b>BORM Engineers</b> , Irvine, CA	\$5,179,853	\$20,432,770	\$15,252,917	294%
24	<b>Matrix Design Group, Inc.</b> , Colorado Springs, CO	\$6,607,361	\$22,588,902	\$15,981,541	242%
25	<b>EYP Mission Critical Facilities, Inc.</b> , New York, NY	\$27,915,300	\$61,799,300	\$33,884,000	121%
26	<b>Atwell-Hicks</b> , Ann Arbor, MI	\$31,243,406	\$68,332,613	\$37,089,207	119%
27	<b>Kimley-Horn and Associates, Inc.</b> , Cary, NC	\$226,507,540	\$449,514,409	\$223,006,869	98%
28	<b>River</b> , New Orleans, LA	\$10,224,709	\$27,926,441	\$17,701,732	173%
29	<b>Perkins+Will</b> , Chicago, IL	\$135,359,549	\$267,785,738	\$132,426,189	98%
30	<b>Schnabel Engineering</b> , Glen Allen, VA	\$22,983,764	\$50,919,579	\$27,935,815	122%
31	<b>Perkins Eastman</b> , New York, NY	\$58,953,772	\$118,105,940	\$59,152,168	100%
32	<b>ERRG</b> , Concord, CA	\$10,240,296	\$27,524,218	\$17,283,922	169%
33	<b>JCJ Architecture</b> , Hartford, CT	\$21,018,057	\$46,529,718	\$25,511,661	121%
34	<b>DCI Engineers</b> , Bellevue, WA	\$6,874,751	\$20,659,872	\$13,785,121	201%
35	<b>ENVIRON Holdings, Inc.</b> , Arlington, VA	\$96,034,690	\$186,693,124	\$90,658,434	94%
36	<b>gkkworks</b> , Irvine, CA	\$18,608,583	\$41,516,724	\$22,908,141	123%
37	<b>Withers &amp; Ravenel</b> , Cary, NC	\$9,587,167	\$25,447,040	\$15,859,873	165%
38	<b>King Engineering Associates, Inc.</b> , Tampa, FL	\$17,284,837	\$39,136,060	\$21,851,223	126%
39	<b>VA Consulting, Inc.</b> , Irvine, CA	\$2,615,828	\$12,409,373	\$9,793,545	374%
40	<b>Langan Engineering and Environmental Services Inc.</b> , Elmwood Park, NJ	\$59,219,951	\$115,096,859	\$55,876,908	94%
41	<b>CPH Engineers, Inc.</b> , Sanford, FL	\$24,224,736	\$50,223,342	\$25,998,606	107%
42	<b>Integral Consulting Inc.</b> , Mercer Island, WA	\$3,299,293	\$13,570,210	\$10,270,917	311%
43	<b>Power Engineers, Inc.</b> , Hailey, ID	\$70,705,325	\$133,735,103	\$63,029,778	89%
44	<b>Burns &amp; McDonnell</b> , Kansas City, MO	\$415,438,061	\$759,348,505	\$343,910,444	83%
45	<b>EDSA</b> , Fort Lauderdale, FL	\$21,598,677	\$45,740,323	\$24,141,646	112%
46	<b>Hall &amp; Foreman, Inc.</b> , Irvine, CA	\$14,221,660	\$32,602,150	\$18,380,490	129%
47	<b>Cunningham Group Architecture, P.A.</b> , Minneapolis, MN	\$22,323,888	\$45,850,375	\$23,526,487	105%



Rank	Firm	2003 revenue	2006 revenue	\$ growth	% growth
48	<b>LandDesign</b> , Alexandria, VA	\$15,196,901	\$33,687,571	\$18,490,670	122%
49	<b>Olsson Associates</b> , Lincoln, NE	\$35,011,071	\$67,738,920	\$32,727,849	93%
50	<b>FOX Architects, LLC</b> , McLean, VA	\$2,547,449	\$11,241,257	\$8,693,808	341%
51	<b>McKim &amp; Creed, P.A.</b> , Wilmington, NC	\$28,663,697	\$56,390,374	\$27,726,677	97%
52	<b>WilsonMiller, Inc.</b> , Naples, FL	\$41,706,353	\$78,138,755	\$36,432,402	87%
53	<b>Vector Engineering, Inc.</b> , Grass Valley, CA	\$7,007,572	\$18,954,871	\$11,947,299	170%
54	<b>HDR, Inc.</b> , Omaha, NE	\$509,163,451	\$904,262,113	\$395,098,662	78%
55	<b>Crafton, Tull, Sparks &amp; Associates, Inc.</b> , Rogers, AR	\$9,743,988	\$23,876,790	\$14,132,802	145%
56	<b>LJA Engineering &amp; Surveying, Inc.</b> , Houston, TX	\$22,246,869	\$45,080,423	\$22,833,554	103%
57	<b>GHAFFARI Associates, LLC</b> , Dearborn, MI	\$22,976,546	\$45,848,261	\$22,871,715	100%
58	<b>MHTN Architects</b> , Salt Lake City, UT	\$9,073,196	\$22,439,431	\$13,366,235	147%
59	<b>Johnson Engineering</b> , Fort Myers, FL	\$17,545,128	\$36,301,216	\$18,756,088	107%
60	<b>Maverick Engineering, Inc.</b> , Victoria, TX	\$13,115,182	\$28,945,655	\$15,830,473	121%
61	<b>ESP Associates, P.A.</b> , Fort Mill, SC	\$9,701,892	\$22,727,143	\$13,025,251	134%
62	<b>TEAM Integrated Engineering, Inc.</b> , San Antonio, TX	\$6,926,639	\$17,603,437	\$10,676,798	154%
63	<b>HFG Engineering US</b> , Metairie, LA	\$26,285,404	\$49,542,743	\$23,257,339	88%
64	<b>Wright Engineers</b> , Las Vegas, NV	\$9,748,974	\$21,967,904	\$12,218,930	125%
65	<b>Pacific Advanced Civil Engineering, Inc.</b> , Fountain Valley, CA	\$5,687,291	\$14,756,387	\$9,069,096	159%
66	<b>Wakefield Beasley &amp; Associates</b> , Norcross, GA	\$6,979,920	\$17,273,018	\$10,293,098	147%
67	<b>Walter P Moore</b> , Houston, TX	\$33,182,311	\$59,753,019	\$26,570,708	80%
68	<b>JDavis Architects</b> , Raleigh, NC	\$3,390,532	\$10,491,582	\$7,101,050	209%
69	<b>Stanley Consultants, Inc.</b> , Muscatine, IA	\$81,088,234	\$138,660,309	\$57,572,075	71%
70	<b>Structural Integrity Associates, Inc.</b> , San Jose, CA	\$16,519,901	\$32,543,193	\$16,023,292	97%
71	<b>Weber + Thompson</b> , Seattle, WA	\$3,305,283	\$10,131,299	\$6,826,016	207%
72	<b>Fuscoe Engineering, Inc.</b> , Irvine, CA	\$16,143,574	\$31,917,579	\$15,774,005	98%
73	<b>Mid-Valley Engineering, Inc.</b> , Modesto, CA	\$7,209,330	\$17,026,990	\$9,817,660	136%
74	<b>Dyer, Riddle, Mills &amp; Precourt, Inc.</b> , Orlando, FL	\$26,567,378	\$48,596,428	\$22,029,050	83%
75	<b>KJWW Engineering Consultants</b> , Rock Island, IL	\$19,076,658	\$36,592,259	\$17,515,601	92%
76	<b>Patton Harris Rust &amp; Associates, Inc.</b> , Chantilly, VA	\$23,877,474	\$43,966,432	\$20,088,958	84%
77	<b>Sovereign Consulting Inc.</b> , Robbinsville, NJ	\$8,616,929	\$19,179,835	\$10,562,906	123%
78	<b>SERA Architects, Inc.</b> , Portland, OR	\$5,683,904	\$14,162,836	\$8,478,932	149%
79	<b>Long Engineering, Inc.</b> , Atlanta, GA	\$2,758,540	\$8,829,592	\$6,071,052	220%
80	<b>HSA Engineers &amp; Scientists</b> , Tampa, FL	\$14,292,825	\$28,289,634	\$13,996,809	98%
81	<b>FXFOWLE Architects, PC</b> , New York, NY	\$14,598,295	\$28,803,037	\$14,204,742	97%
82	<b>Cole &amp; Associates, Inc.</b> , St Louis, MO	\$3,179,618	\$9,483,963	\$6,304,345	198%
83	<b>Golder Associates, Inc.</b> , Atlanta, GA	\$100,053,000	\$164,512,000	\$64,459,000	64%
84	<b>Infrastructure Engineering Corporation</b> , Poway, CA	\$1,996,948	\$7,482,284	\$5,485,336	275%
85	<b>SB Architects</b> , San Francisco, CA	\$10,615,275	\$22,049,894	\$11,434,619	108%
86	<b>ECS, Ltd.</b> , Chantilly, VA	\$69,115,712	\$113,974,512	\$44,858,800	65%
87	<b>AVID Group</b> , Palm Harbor, FL	\$6,197,220	\$14,560,562	\$8,363,342	135%
88	<b>Apex Companies, LLC</b> , Rockville, MD	\$26,528,987	\$47,491,555	\$20,962,568	79%
89	<b>CMX</b> , Manalapan, NJ	\$80,400,309	\$132,168,779	\$51,768,470	64%
90	<b>I&amp;S Engineers &amp; Architects</b> , Mankato, MN	\$2,449,006	\$7,883,610	\$5,434,604	222%
91	<b>LS3P Associates Ltd.</b> , Charleston, SC	\$24,333,195	\$43,739,716	\$19,406,521	80%
92	<b>Harley Ellis Devereaux</b> , Detroit, MI	\$41,926,854	\$70,521,246	\$28,594,392	68%
93	<b>Richard C. Lambert Consultants, LLC</b> , Mandeville, LA	\$2,986,943	\$8,653,442	\$5,666,499	190%
94	<b>NTD Architecture</b> , San Diego, CA	\$30,120,253	\$52,816,918	\$22,696,665	75%
95	<b>Groundwater &amp; Environmental Services, Inc.</b> , Neptune, NJ	\$64,356,763	\$105,520,380	\$41,163,617	64%
96	<b>Michael Brandman Associates</b> , Irvine, CA	\$7,212,691	\$15,935,076	\$8,722,385	121%
97	<b>Dunkelberger Engineering &amp; Testing, Inc.</b> , West Palm Beach, FL	\$6,739,104	\$15,067,725	\$8,328,621	124%



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98	<b>Krazan &amp; Associates, Inc.</b> , Clovis, CA	\$15,757,892	\$29,765,361	\$14,007,469	89%
99	<b>Watermark Environmental, Inc.</b> , Lowell, MA	\$1,544,737	\$5,862,483	\$4,317,746	280%
100	<b>Floyd Browne Group</b> , Delaware, OH	\$7,767,557	\$16,603,043	\$8,835,486	114%
101	<b>Pennoni Associates Inc.</b> , Philadelphia, PA	\$48,405,199	\$79,588,156	\$31,182,957	64%
102	<b>Wantman Group, Inc.</b> , West Palm Beach, FL	\$4,814,962	\$11,630,400	\$6,815,438	142%
103	<b>INTEGRUS Architecture</b> , Spokane, WA	\$8,583,437	\$17,636,897	\$9,053,460	105%
104	<b>Hayes, Seay, Mattern &amp; Mattern, Inc.</b> , Roanoke, VA	\$56,326,188	\$90,612,019	\$34,285,831	61%
105	<b>Trihydro Corporation</b> , Laramie, WY	\$17,563,095	\$32,011,266	\$14,448,171	82%
106	<b>WD Partners</b> , Dublin, OH	\$41,619,789	\$68,693,243	\$27,073,454	65%
107	<b>Hard Hat Services</b> , Naperville, IL	\$1,848,863	\$6,126,186	\$4,277,323	231%
108	<b>Carter &amp; Burgess, Inc.</b> , Fort Worth, TX	\$327,891,512	\$498,128,512	\$170,237,000	52%
109	<b>Thornton Tomasetti</b> , New York, NY	\$56,042,623	\$89,996,381	\$33,953,758	61%
110	<b>Cavanaugh &amp; Associates, P.A.</b> , Winston-Salem, NC	\$3,114,891	\$8,472,779	\$5,357,888	172%
111	<b>Wallace Engineering</b> , Tulsa, OK	\$8,584,073	\$17,453,952	\$8,869,879	103%
112	<b>Building &amp; Earth Sciences, Inc.</b> , Birmingham, AL	\$6,788,408	\$14,697,649	\$7,909,241	117%
113	<b>Timothy Haahs &amp; Associates, Inc.</b> , Blue Bell, PA	\$3,543,559	\$9,101,483	\$5,557,924	157%
114	<b>Anshen + Allen</b> , San Francisco, CA	\$29,505,782	\$50,151,019	\$20,645,237	70%
115	<b>Bolton &amp; Associates, LLC</b> , LaPlata, MD	\$2,018,260	\$6,123,191	\$4,104,931	203%
116	<b>Perkowitz+Ruth Architects</b> , Long Beach, CA	\$24,302,374	\$41,897,435	\$17,595,061	72%
117	<b>KCI Technologies, Inc.</b> , Hunt Valley, MD	\$82,043,000	\$123,790,000	\$41,747,000	51%
118	<b>BRPH Companies, Inc.</b> , Melbourne, FL	\$32,194,552	\$53,319,581	\$21,125,029	66%
119	<b>Agoos/Lovera Architects</b> , Philadelphia, PA	\$2,246,815	\$6,203,228	\$3,956,413	176%
120	<b>MulvannyG2 Architecture</b> , Bellevue, WA	\$37,592,477	\$60,560,857	\$22,968,380	61%
121	<b>Harris &amp; Associates</b> , Concord, CA	\$47,293,676	\$74,146,798	\$26,853,122	57%
122	<b>RHL Design Group, Inc.</b> , Petaluma, CA	\$11,786,568	\$21,991,222	\$10,204,654	87%
123	<b>FRCH Design Worldwide</b> , Cincinnati, OH	\$16,323,207	\$29,084,408	\$12,761,201	78%
124	<b>WESKetch Architecture</b> , Millington, NJ	\$1,136,680	\$4,140,749	\$3,004,069	264%
125	<b>Wolverton &amp; Associates, Inc.</b> , Duluth, GA	\$7,736,878	\$15,423,535	\$7,686,657	99%
126	<b>Calvin, Giordano &amp; Associates, Inc.</b> , Fort Lauderdale, FL	\$11,334,790	\$21,088,729	\$9,753,939	86%
127	<b>Boyle Engineering Corporation</b> , Newport Beach, CA	\$64,041,552	\$95,245,612	\$31,204,060	49%
128	<b>Hnedak Bobo Group, Inc.</b> , Memphis, TN	\$14,868,625	\$26,615,488	\$11,746,863	79%
129	<b>Chen &amp; Associates</b> , Fort Lauderdale, FL	\$1,433,186	\$4,524,425	\$3,091,239	216%
130	<b>NAC Architecture</b> , Spokane, WA	\$15,481,928	\$27,439,520	\$11,957,592	77%
131	<b>Foresite Group, Inc.</b> , Norcross, GA	\$1,155,779	\$4,067,103	\$2,911,324	252%
132	<b>Cuhaci &amp; Peterson</b> , Orlando, FL	\$6,917,908	\$13,908,330	\$6,990,422	101%
133	<b>Weaver Boos Consultants</b> , Chicago, IL	\$17,974,149	\$31,152,989	\$13,178,840	73%
134	<b>SCS Engineers</b> , Long Beach, CA	\$61,840,008	\$91,684,031	\$29,844,023	48%
135	<b>Vision Land Consultants, Inc.</b> , Golden, CO	\$1,798,858	\$5,056,362	\$3,257,504	181%
136	<b>SSOE, Inc.</b> , Toledo, OH	\$49,645,836	\$75,561,991	\$25,916,155	52%
137	<b>Arora Engineers, Inc.</b> , Chadds Ford, PA	\$1,732,745	\$4,920,407	\$3,187,662	184%
138	<b>BLRB Architects</b> , Tacoma, WA	\$7,464,932	\$14,717,891	\$7,252,959	97%
139	<b>R.F. Binnie &amp; Associates Ltd.</b> , Burnaby, British Columbia	\$3,381,988	\$7,929,817	\$4,547,829	134%
140	<b>BL Companies</b> , Meriden, CT	\$20,664,937	\$35,073,599	\$14,408,662	70%
141	<b>Universal Engineering Sciences Inc.</b> , Orlando, FL	\$37,854,635	\$59,333,068	\$21,478,433	57%
142	<b>Applied Technology &amp; Management, Inc.</b> , Gainesville, FL	\$9,243,282	\$17,251,281	\$8,007,999	87%
143	<b>H+L Architecture</b> , Denver, CO	\$12,137,266	\$21,790,824	\$9,653,558	80%
144	<b>ka architecture</b> , Cleveland, OH	\$10,801,373	\$19,523,097	\$8,721,724	81%
145	<b>TLC Engineering for Architecture</b> , Orlando, FL	\$33,561,810	\$52,884,727	\$19,322,917	58%
146	<b>SEC Group, Inc.</b> , McHenry, IL	\$16,556,134	\$28,443,268	\$11,887,134	72%
147	<b>Environmental Services, Inc.</b> , Jacksonville, FL	\$11,995,181	\$21,471,709	\$9,476,528	79%
148	<b>Bohannon Huston, Inc.</b> , Albuquerque, NM	\$16,745,650	\$28,658,726	\$11,913,076	71%
149	<b>Simpson Gumpertz &amp; Heger, Inc.</b> , Waltham, MA	\$36,694,730	\$56,728,350	\$20,033,620	55%



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150	<b>Jaster-Quintanilla</b> , Austin, TX	\$7,169,606	\$13,969,690	\$6,800,084	95%
151	<b>Structural Grace, Inc.</b> , Tucson, AZ	\$1,111,251	\$3,503,618	\$2,392,367	215%
152	<b>Nodarse &amp; Associates, Inc.</b> , Winter Park, FL	\$14,636,794	\$25,318,911	\$10,682,117	73%
153	<b>GeoTek, Inc.</b> , Las Vegas, NV	\$14,756,272	\$25,466,684	\$10,710,412	73%
154	<b>SGC Engineering, LLC</b> , Westbrook, ME	\$1,650,520	\$4,530,947	\$2,880,427	175%
155	<b>Barton Associates, Inc.</b> , York, PA	\$3,268,886	\$7,303,969	\$4,035,083	123%
156	<b>T&amp;M Associates</b> , Middletown, NJ	\$28,012,706	\$44,504,879	\$16,492,173	59%
157	<b>Cherokee Enterprises, Inc.</b> , Miami, FL	\$1,848,093	\$4,897,378	\$3,049,285	165%
158	<b>Creech Engineers, Inc.</b> , Stuart, FL	\$3,706,257	\$8,118,717	\$4,412,460	119%
159	<b>Paulus, Sokolowski and Sartor, LLC</b> , Warren, NJ	\$54,248,594	\$78,836,738	\$24,588,144	45%
160	<b>Surveying and Mapping, Inc.</b> , Austin, TX	\$9,747,507	\$17,728,489	\$7,980,982	82%
161	<b>Community Engineering Services, Inc.</b> , Fort Myers, FL	\$1,339,417	\$3,844,129	\$2,504,712	187%
162	<b>BSB Design</b> , West Des Moines, IA	\$24,831,738	\$39,898,646	\$15,066,908	61%
163	<b>Bowman Consulting</b> , Chantilly, VA	\$23,927,231	\$38,515,282	\$14,588,051	61%
164	<b>Luchs Consulting Engineers, LLC</b> , Hamden, CT	\$1,860,549	\$4,774,818	\$2,914,269	157%
165	<b>V3 Companies, Ltd.</b> , Woodridge, IL	\$50,493,578	\$73,335,673	\$22,842,095	45%
166	<b>AKRF, Inc.</b> , New York, NY	\$22,439,611	\$36,155,416	\$13,715,805	61%
167	<b>Fehr-Graham &amp; Associates</b> , Freeport, IL	\$4,751,369	\$9,574,623	\$4,823,254	102%
168	<b>McCarthy Engineering Associates, P.C.</b> , West Lawn, PA	\$1,275,393	\$3,516,970	\$2,241,577	176%
169	<b>Aarcher, Inc.</b> , Annapolis, MD	\$1,426,406	\$3,869,184	\$2,442,778	171%
170	<b>Jones &amp; Stokes Associates, Inc.</b> , Sacramento, CA	\$40,700,378	\$59,976,406	\$19,276,028	47%
171	<b>Culpepper &amp; Terpening, Inc.</b> , Fort Pierce, FL	\$10,114,073	\$17,979,507	\$7,865,434	78%
172	<b>CUH2A, Inc.</b> , Lawrenceville, NJ	\$51,582,147	\$73,626,292	\$22,044,145	43%
173	<b>Architects Hawaii Ltd.</b> , Honolulu, HI	\$15,716,120	\$26,156,142	\$10,440,022	66%
174	<b>Lowe Engineers, LLC</b> , Atlanta, GA	\$3,656,039	\$7,629,951	\$3,973,912	109%
175	<b>Beaudin Ganze Consulting Engineers, Inc.</b> , Avon, CO	\$4,025,222	\$8,225,365	\$4,200,143	104%
176	<b>Miyamoto International</b> , West Sacramento, CA	\$3,250,196	\$6,955,794	\$3,705,598	114%
177	<b>WRS Infrastructure &amp; Environment, Inc.</b> , Tampa, FL	\$65,780,360	\$89,243,646	\$23,463,286	36%
178	<b>Potomac-Hudson Engineering, Inc.</b> , Bethesda, MD	\$5,823,778	\$11,186,328	\$5,362,550	92%
179	<b>Three Architecture</b> , Dallas, TX	\$4,883,188	\$9,596,174	\$4,712,986	97%
180	<b>Hoefer Wysocki Architects, LLC</b> , Kansas City, MO	\$3,669,392	\$7,508,906	\$3,839,514	105%
181	<b>The Garrison Barrett Group</b> , Birmingham, AL	\$1,774,127	\$4,339,111	\$2,564,984	145%
182	<b>Vanasse Hangen Brustlin, Inc.</b> , Watertown, MA	\$83,410,007	\$108,078,102	\$24,668,095	30%
183	<b>Jacob &amp; Hefner Associates, P.C.</b> , Oakbrook Terrace, IL	\$7,938,615	\$14,293,244	\$6,354,629	80%
184	<b>Aquaterra Environmental Solutions, Inc.</b> , Overland Park, KS	\$2,629,385	\$5,756,610	\$3,127,225	119%
185	<b>Traffic Planning and Design, Inc.</b> , Pottstown, PA	\$7,404,242	\$13,367,078	\$5,962,836	81%
186	<b>Bolton &amp; Menk, Inc.</b> , Mankato, MN	\$25,379,489	\$38,741,863	\$13,362,374	53%
187	<b>Clinard Engineering Associates, LLC</b> , Brentwood, TN	\$1,048,869	\$2,663,633	\$1,614,764	154%
188	<b>Ulteig Engineers, Inc.</b> , Fargo, ND	\$23,806,503	\$36,667,023	\$12,860,520	54%
189	<b>CB Engineers</b> , San Francisco, CA	\$3,866,648	\$7,695,385	\$3,828,737	99%
190	<b>Miller Legg</b> , Pembroke Pines, FL	\$13,001,837	\$21,596,632	\$8,594,795	66%
191	<b>Herbert, Rowland &amp; Grubic, Inc.</b> , Harrisburg, PA	\$18,108,911	\$28,798,615	\$10,689,704	59%
192	<b>Richard D. Kimball Company, Inc.</b> , Andover, MA	\$14,604,363	\$23,597,678	\$8,993,315	62%
193	<b>NSA Architects, Engineers, Planners</b> , Farmington Hills, MI	\$3,937,031	\$7,737,457	\$3,800,426	97%
194	<b>Dudek</b> , Encinitas, CA	\$21,560,679	\$33,113,151	\$11,552,472	54%
195	<b>Reynolds, Smith &amp; Hills, Inc.</b> , Jacksonville, FL	\$78,544,000	\$100,282,000	\$21,738,000	28%
196	<b>Williamsburg Environmental Group, Inc.</b> , Williamsburg, VA	\$5,487,024	\$10,041,964	\$4,554,940	83%
197	<b>Hanson Professional Services Inc.</b> , Springfield, IL	\$44,430,771	\$60,903,624	\$16,472,853	37%
198	<b>The Evans Group</b> , Orlando, FL	\$7,964,722	\$13,975,893	\$6,011,171	75%
199	<b>Neill and Gunter</b> , Scarborough, ME	\$11,196,678	\$18,631,251	\$7,434,573	66%
200	<b>GGLO, LLC</b> , Seattle, WA	\$8,107,434	\$14,031,502	\$5,924,068	73%



## Honorable Mention

> The following 50 firms, listed alphabetically, received honorable mention status on *The Zweig Letter* Hot Firm 2007 List:

A. Morton Thomas & Associates, Rockville, MD  
Becker Morgan Group, Inc., Salisbury, MD  
Bonestroo, St Paul, MN  
BSA LifeStructures, Indianapolis, IN  
Burnidge Cassell Associates, Elgin, IL  
CEI Engineering Associates, Inc., Bentonville, AR  
CLC Associates, Inc., Denver, CO  
Collins Engineers, Inc., Chicago, IL  
Dekker/Perich/Sabatini, Albuquerque, NM  
Dever Architects, Glen Mills, PA  
EMC Engineers, Inc., Lakewood, CO  
Galier.Tolson.French Design Associates, Bedford, TX  
Gallet & Associates, Inc., Birmingham, AL  
George, Miles & Buhr, LLC, Salisbury, MD  
Greengard, Inc., Lincolnshire, IL  
GTM Architects, Inc., Bethesda, MD  
H.W. Lochner, Inc., Chicago, IL  
Haley & Aldrich, Inc., Boston, MA  
Harper Houf Peterson Righellis Inc., Portland, OR  
Herschman Architects, Cleveland, OH  
Hillis-Carnes Engineering Associates, Inc., Annapolis Junction, MD  
Huckabee & Associates, Fort Worth, TX  
Jones & Carter, Inc., Houston, TX  
Jones Edmunds & Associates, Inc, Gainesville, FL  
Klingner & Associates, P.C., Quincy, IL  
KTA Group, Inc., Herndon, VA  
Larson Binkley, Inc., Overland Park, KS  
Maser Consulting P.A., Red Bank, NJ  
Maxwell Johanson Maher Architects, Nashville, TN  
McAfee Henderson Solutions, Inc., Leavenworth, KS  
McLaren Engineering Group, West Nyack, NY  
Mirai Associates, Kirkland, WA  
Montgomery Consulting Group, Inc., Winter Park, FL  
Morris Architects, Houston, TX  
Morton & Pitalo, Inc., Sacramento, CA  
OEST Associates, Inc., South Portland, ME  
P.W. Grosser Consulting, Bohemia, NY  
Parametrix, Inc., Sumner, WA  
Pruitt Eberly Stone, Inc., Atlanta, GA  
Rand Engineering & Architecture, PC, New York, NY  
Rauschenbach Marvelli Becker, Architects, Sacramento, CA  
Rubin & Rotman Associates, Montreal, Quebec  
RWA, Inc., Naples, FL  
SGPA Architecture and Planning, San Diego, CA  
Shlemmer+Algaze+Associates, Culver City, CA  
Short Elliott Hendrickson Inc., St. Paul, MN  
SHW Group, Dallas, TX  
Sparling, Seattle, WA  
Thomas Dean & Hoskins, Inc., Great Falls, MT  
Zimmer Gunsul Frasca Architects, Portland, OR

The Zweig Letter  
**HOT FIRM 2007**  
The Conference for Growing A/E Firms





## Top Hot Firms by size/type:

> The following firms, listed alphabetically, earned firm size and type status on *The Zweig Letter* Hot Firm 2007 List:

### Top 10 large firms (staff size of 500+):

**ARCADIS**, Highlands Ranch, CO  
**ENGlobal Corporation**, Houston, TX  
**ENVIRON Holdings, Inc.**, Arlington, VA  
**Hill International, Inc.**, Marlton, NJ  
**Kimley-Horn and Associates, Inc.**, Cary, NC  
**NELSON**, Philadelphia, PA  
**Perkins Eastman**, New York, NY  
**Perkins+Will**, Chicago, IL  
**River**, New Orleans, LA  
**Stantec Consulting Inc.**, Irvine, CA

### Top 10 mid-sized firms (staff size of 100-499):

**Arquitectonica**, Miami, FL  
**Compass Environmental, Inc.**, Chicago, IL  
**Cubellis**, Boston, MA  
**EBI Consulting**, Burlington, MA  
**ENTACT**, Grapevine, TX  
**KTGY Group, Inc.**, Irvine, CA  
**Natural Resource Group, LLC**, Minneapolis, MN  
**The Lawrence Group**, St. Louis, MO  
**TolTest, Inc.**, Maumee, OH  
**WDG Architecture**, Washington, DC

### Top 10 small firms (staff size of 1-99):

**ERRG**, Concord, CA  
**FOX Architects, LLC**, McLean, VA  
**Integral Consulting Inc.**, Mercer Island, WA  
**JDavis Architects**, Raleigh, NC  
**Pacific Advanced Civil Engineering, Inc.**, Fountain Valley, CA  
**SERA Architects, Inc.**, Portland, OR  
**The Scott Partnership Architecture, Inc.**, Orlando, FL  
**VA Consulting, Inc.**, Irvine, CA  
**Wakefield Beasley & Associates**, Norcross, GA  
**Weber + Thompson**, Seattle, WA

### Top three architecture firms:

**Arquitectonica**, Miami, FL  
**KTGY Group, Inc.**, Irvine, CA  
**The Lawrence Group**, St. Louis, MO

### Top three architecture/engineering firms:

**Crafton, Tull, Sparks & Associates, Inc.**, Rogers, AR  
**Cubellis**, Boston, MA  
**NELSON**, Philadelphia, PA

### Top three consulting engineering firms:

**AKF Engineers**, New York, NY  
**ARCADIS**, Highlands Ranch, CO  
**BORM Engineers**, Irvine, CA

### Top three design/build firms:

**ITAC Engineers & Constructors**, Chester, VA  
**Watermark Environmental, Inc.**, Lowell, MA  
**Wright Engineers**, Las Vegas, NV

### Top three engineering/architecture firms:

**EYP Mission Critical Facilities, Inc.**, New York, NY  
**Quad Knopf**, Visalia, CA  
**Stantec Consulting Inc.**, Irvine, CA

### Top three engineering/construction firms:

**Bury+Partners, Inc.**, Austin, TX  
**ENGlobal Corporation**, Houston, TX  
**X-nth**, Maitland, FL

### Top three environmental consulting firms:

**Compass Environmental, Inc.**, Chicago, IL  
**ENTACT**, Grapevine, TX  
**Natural Resource Group, LLC**, Minneapolis, MN

### Top three geotechnical firms:

**Dunkelberger Engineering & Testing, Inc.**, West Palm Beach, FL  
**Schnabel Engineering**, Glen Allen, VA  
**Vector Engineering, Inc.**, Grass Valley, CA



## Behind *The Zweig Letter* Hot Firm 2007 List

> An explanation of how the 200 fastest-growing A/E/P and environmental consulting firms were determined.

How did these 200 firms get named to *The Zweig Letter* Hot Firm 2007 List? Not only did they survive economic instabilities over the past few years, but they grew in the process— some doubling or even tripling their gross revenue from 2003 to 2006. For the eighth year in a row, *The Zweig Letter* has ranked the fastest-growing architecture, engineering, and environmental consulting firms. We began the procedure for the list in January with a nationwide call for industry firms to complete a short entry form with questions about their firm type, size, and 2003 and 2006 gross revenues. Firm leaders from all types and sizes of companies shared this information with us. We received submissions from hundreds of firms exhibiting growth over the past three years, and then verified the top contenders' revenue figures using financial statements or income tax returns reviewed by third parties.

We created *The Zweig Letter* Hot Firm 2007 List to identify the fastest-growing architecture, engineering, planning, and environmental firms in the U.S. and Canada from 2003 to 2006. We had a limited number of Canadian entries, but are excited to have one within the top 200 this year. Congratulations to **R.F. Binnie & Associates Ltd.** (Burnaby, British Columbia) for being the first Canadian firm to be named a Hot Firm! After much competition for one of the top 100 spots over recent years, we adapted the 2007 list to recognize more firms for their accomplishments. The list doubled in size— from 100 firms last year to 200 this year— and we added 50 honorable mentions. We also recognized the top three firms in each of eight common firm types and listed the top 10 firms by size within each of three staff-size categories.

Eligibility rules for *The Zweig Letter* Hot Firm 2007 List state that firms must be based in the U.S. or Canada and derive the majority of their revenue from the practice of architecture, engineering, planning, environmental consulting, design and construction, or allied disciplines. Eligible firms had to be in business as of January 1, 2003, and had to have 2003 gross revenues of at least \$1 million. Since we first created the Hot Firm List in 2000, we've taken special care to recognize both small firms and large firms for their success. A \$5 million firm may have an easier time doubling in size than a \$5 billion firm, while, at the same time, growing by an additional \$1 billion is a more feasible goal for the large firm than the small firm. To alleviate this problem, we weighted firms' dollar growth and percentage growth equally to give both small firms and large firms an opportunity to make the list. Each firm was assigned a dollar ranking and a percentage ranking; then we combined the two numbers for a total score. The 200 firms with the best combined scores are the winners on *The Zweig Letter* Hot Firm 2007 List. The top 200 firms are of all types and sizes. Some are strictly architecture, engineering, or environmental consulting firms. Others are multi-discipline or full-service firms, offering a range of design and environmental services and, in some cases, project management and other services as well. Firms on this year's list range in size from \$2.6 million to \$900 million in 2006 revenue. And yet they all have one common characteristic— amazing growth over the past three years. The number-one firm on *The Zweig Letter* Hot Firm 2007 List is construction management firm **TolTest, Inc.** (Maumee, OH). E/A firm **HDR, Inc.** (Omaha, NE) had the highest dollar growth of all the firms, while A/E firm **NELSON** (Philadelphia, PA) grew the most on a percentage basis. Congratulations to all of this year's Hot Firms. We know it isn't easy to get to the top! And to those firms that didn't make it to this year's list, we look forward to giving you another opportunity to earn this recognition next year.—

LAURA ROTHMAN ([lrothman@zweigwhite.com](mailto:lrothman@zweigwhite.com)) ■

### > M&A Summit

A merger or acquisition continues to be an effective tool for ownership transition and strategic growth in the architecture and engineering industry. Even if you aren't currently considering a sale or acquisition, there's a good chance you will be facing a transaction at some point in the future. This summit is your chance to gain the knowledge you will need to ensure a favorable deal and a successful firm integration that will benefit the buyer, seller, employees, clients, and shareholders.

ZweigWhite's 2007 *AEC Mergers & Acquisitions Summit* is a two-day event that features top design and environmental industry executives and entrepreneurs who gather to network and share experiences. The conference faculty is comprised of AEC industry leaders with significant M&A experience, and the information-packed agenda is focused on the tactical logistics and management strategies necessary to make deals that work, no matter what stage you are at in the transaction.

Whether you are the leader of an engineering, design, or environmental consulting firm considering options for growth by acquisition or merger, an owner looking for an external exit in lieu of an internal transaction, or if you are just interested in learning more about the issues, logistics, and finding out who is buying or selling, you will benefit from attending ZweigWhite's 2007 *AEC Mergers & Acquisitions Summit*.

The program will focus on:

- Industry trends
- The deal essentials
- Integrating operations and corporate cultures

The *Summit* will be held December 6-7 at the Boca Raton Resort & Club and includes two days of inspiring keynotes and intensive learning sessions presented by industry experts, breakfasts, luncheons, refreshments, a cocktail reception, plus unlimited networking with some of the best and the brightest in the engineering, environmental consulting, design, and construction industries.

For more information or to register for the *Summit*, call (800) 466-6275 or visit <http://events.zweigwhite.com/mergers/>.

